

**Curriculum Vitae**  
**Jason A. Aimone**  
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**Education**

Degree	Field	Institution	Year
Ph.D.	Economics	George Mason University	2011
M.S.	Economics	Texas A&M University	2006
B.A.	Economics	Emory University	2003

**Research Interests**

Experimental and Behavioral Economics, Micro-health Economics, Neuroeconomics

**Economics Positions**

2012 - Present	Assistant Professor, Faculty, Department of Economics, Hankamer School of Business, Baylor University
2013 - Present	Research Fellow, Baugh Center for Entrepreneurship & Free Enterprise, Hankamer School of Business, Baylor University
2013 - Present	Affiliated Researcher, Virginia Tech Carilion Research Institute, Virginia Polytechnic Institute and State University
2014 – Present	Research Staff, Department of Veterans Affairs Medical Center, Salem, Virginia
2011 - 2014	Postdoctoral Associate, Department of Veterans Affairs Medical Center, Salem, Virginia
2011 - 2013	Postdoctoral Associate, Faculty, Virginia Tech Carilion Research Institute, Virginia Polytechnic Institute and State University (with Brooks King-Casas)
2009 - 2011	Dissertation Fellow, Mercatus Center, George Mason University
Fall 2009	Visiting Scholar, Life and Brain Research Center/Neuroeconomics Lab, University of Bonn
2007 - 2009	Ph.D. Fellow, Mercatus Center, George Mason University
2006 - 2011	Research and Laboratory Assistant, Interdisciplinary Center for Economic Science, George Mason University
2004 - 2005	Research and Teaching Assistant, Department of Economics, Texas A&M University

**National Institutes of Health Research Support**

2013 - 2015	National Institutes of Health (NIH) Clinical Loan Repayment Program: <i>Towards a Theory of Economic Therapy</i> : (Through the National Institute of Mental Health (NIMH))
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**National Science Foundation Research Support**

2009 - 2011	Doctoral Dissertation Improvement Grant: <i>Betrayal Aversion</i> (with Daniel Houser)
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## Other Research Support/Grants/Awards

2015-2016	Vice Provost of Research Rising Star, Baylor University Office of the Vice Provost of Research
2015	VT Center for Autism Research- Autism Spectrum Disorder and Betrayal Aversion: An Experimental Study (Student award to Nina Lauharatanahirun, also with Daniel Houser and Pearl Chiu)
2015	Charles Koch Foundation – Research Grant on Criminal Justice – <i>The Innocence Problem</i> (with Charles North and Lucas Rentschler)
2014	Baylor University Hankamer Certificate for Exceptional Research
2013 – 2014	Baylor University Research Council Small Grant- <i>Nudging Risky Decision-Making: How Modifying Information Order, Arousal, and Cognitive Load Influences Processing of Decision-Making Under Risk</i> (with Sheryl Ball and Brooks King-Casas)
2013 – 2014	Baugh Center for Entrepreneurship & Free Enterprise – Grant EFE2013-2 <i>Trust over Risk : An experiment on entrepreneurial risk taking</i> (with Xiaofei Pan)
2010 - 2011	Mercatus Center Dissertation Fellowship
2007 - 2011	International Foundation for Research in Experimental Economics
2010	Selected to be the Advanced Graduate Student Representative from George Mason University to the SEA Meetings, Atlanta
2010	Mercatus Center Research Funding - “ <i>Expressive or Strategic? A Laboratory Test of Voting Motivation</i> ” (with Thomas Stratmann)
2010	Mercatus Center Graduate Student Summer Research Fellowship
2009 - 2010	Mercatus Center Dissertation Fellowship
2009	Mercatus Center Graduate Student Summer Research Fellowship
2008 - 2009	Mercatus Center Ph.D. Fellowship
2008	Association of Private Enterprise Education Young Scholars Program
2007 - 2008	Mercatus Center Ph.D. Fellowship
2007 - 2008	Ciocca Fellow

## Refereed Papers

- “It’s Not What You See but How You See It: Using Eye-Tracking to Study the Risky Decision-Making Process” with Sheryl Ball and Brooks King-Casas (*Revision Requested by Journal of Neuroscience Psychology and Economics*)
- 2015 “The Betrayal Aversion Elicitation Task: An Individual Level Betrayal Aversion Measure” with Brooks King-Casas and Sheryl Ball *PLoS ONE*, 10(9): e0137491. doi:10.1371/journal.pone.0137491
- 2014 “Neural Signatures of Betrayal Aversion: an fMRI Study of Trust” with Daniel Houser and Bernd Weber *Proceedings of the Royal Society B* 281(1782), 20132127
- 2013 “Endogenous Group Formation Via Unproductive Costs”, with Laurence Iannaccone, Mike Makowsky, and Jared Rubin. *Review of Economic Studies* 80, 1215-1236

- 2013 “High Stakes Behavior with Low Payoffs: Inducing Preferences with Holt-Laury Gambles”, with John Dickhaut, Daniel Houser, Dorina Tila, and Cathleen Johnson. *Journal of Economic Behavior and Organization* 94, 183-189
- 2013 “Harnessing the Benefits of Betrayal Aversion”, with Daniel Houser. *Journal of Economic Behavior and Organization* 89 p. 1-8
- 2012 “What You Don’t Know Won’t Hurt You: A Laboratory Analysis of Betrayal Aversion”, with Daniel Houser. *Experimental Economics* 15(4) p.571-588 doi: 10.1007/s10683-012-9314-z
- 2011 “Beneficial Betrayal Aversion.” with Daniel Houser, *PLoS ONE* 6(3): e17725. doi:10.1371/journal.pone.0017725

### **Book Chapters/Other Academic Publications**

- 2015 “Some Rules for Behavioural Science” *Nature* (Correspondence) 526, 323 doi:10.1038/526323e
- 2015 “Neuroeconomics: A Flourishing Field” with Daniel Houser. In *The Oxford Handbook of Economics and Human Biology (Forthcoming)*. Edited by John Komlos and Inas Rashad Kelly. DOI: 10.1093/oxfordhb/9780199389292.013.1

### **Working Papers**

#### **Neuro-economics**

- “Neural substrates of interpersonal dysfunction in PTSD: Trust without reward” with Wright Williams, David Graham, Chris Frueh, Pearl Chiu, and Brooks King-Casas
- “Great Expectations: The Role of Probability Bias in Adolescent Decision-Making” with Nina Lauharatanahirun, Sheryl Ball, Jungmeen Kim-Spoon, and Brooks King-Casas

#### **Experimental and Behavioral Economics**

- “Hidden Cost of Control under Aligned Monetary Interests” with Luigi Butera
- “The Feather-in-the-Cap Effect: Aspiration, Status Seeking and the ‘Upward Relative Income’ Hypothesis” with Elias Kahil, Daniel Houser, Siyu Wang, and Deborah Martinez
- “Altruistic Punishment in Elections” with Thomas Stratmann and Luigi Butera
- “Anxiety, Risk Preferences, Betrayal Aversion, and the Growth of Interpersonal Trust” with Brooks King-Casas and Sheryl Ball
- “‘Nudging’ Risky Decision-Making: How Modifying Information Order Influences Decision-Making under Risk” with Sheryl Ball and Brooks King-Casas.
- “My Risky Opportunities but Our Investment: An Experiment on Trust-over-risk” with Xiaofei Pan

“An Empirical Test of the Heckman and Rubinstein Mixed-GED Signal: Evidence From Prison” with Emily Gutierrez

**Other Research in Progress**

Autism and Economic Decision Making (With Nina Lauharatanahirun, Pearl Chiu, and Daniel Houser)

Neuroeconomics and social decision-making (with Brooks King-Casas, Pearl Chiu, and Dongil Chung)

Economics of Social & Mental Dysfunction (with Brooks King-Casas, Pearl Chiu, and Sheryl Ball)

Economics of Anxiety (with Brooks King-Casas and Sheryl Ball)

PTSD and social decision-making (with Brooks King-Casas)

Risk and Depression (with Pearl Chiu)

Trust and Betrayal (with Daniel Houser and with Sheryl Ball)

Entrepreneurship (with Xiaofei Pan)

Leadership and Risk Preferences (with Brooks King-Casas)

Happiness and Desire (with Elias Khalil, Daniel Houser, Deborah Martinez, and Siyu Wang)

The Innocence Problem (with Charles North and Lucas Rentschler)

Lying (with Jim West)

**Reviewer for**

American Political Science Review

American Journal of Political Science

Animal Behaviour

Economic Journal

Games and Economic Behavior

Journal of Economic Behavior and Organization

Journal of Economic Education

Journal of Economic Psychology

Journal of Experimental Psychology: Learning, Memory, and Cognition

Journal of Neuroscience, Psychology, and Economics

Journal of Research on Adolescence

Journal of Socio-Economics

Journal of Trust Research

Management Science

Neuropsychologia

PLoS ONE

Public Choice

Social Neuroscience

Southern Economic Journal

Theory and Decision

### **Invited Talks/Lectures**

September 2016	<i>Scheduled-</i> University of Alabama (Economics Department) – Title TBA
April 2016	University of Texas Dallas (Center for Brain Health) – “Anxiety’s Influence on Economic Decision Making”
October 2015	Texas A&M University (Economics Department) – “My Risky Opportunities but Our Investment: An Experiment on Trust-over-risk”
February 2015	Baylor University (Finance Department) – “A Tutorial on Experimental Research in Economics and Finance”
November 2014	University of Texas Dallas (Naveen Jindal School of Management and the Center and Laboratory for Behavioral Operations and Economics) – “It’s Not What You See but How You See It: Information Order and the Risky Decision-Making Process”
March 2014	University of Arkansas (Economics Department) – “Anxiety and Economic Decision Making”
March 2014	University of Arkansas (Economics Department-Invited Course Lecture) – “Neuroeconomics”
November 2013	Baylor University (Psychology/Neuroscience Department) – “Peering into the Anxious Brain Using Economics Experiments”
April 2013	Baylor University (Economics Department)– “Peering into the Anxious Brain: Using Economics Experiments to Help Explain Anxiety and PTSD”
March 2012	Baylor University – “Betrayal Aversion”
December 2011	Virginia Tech – “Combat Veterans and Trust: The Neuro-Economics of PTSD”
April 2011	Villanova University - “The Economics of Betrayal”
March 2011	Virginia Tech – Virginia Tech Carilion Research Institute – “The Economics of Betrayal”
January 2011	University of Kansas - “The Economics of Betrayal”
September 2010	Johns Hopkins University - Zanvyl Krieger School- Invited Course Lecture - “Science, Economics, and Politics”
June 2010	Johns Hopkins University - Zanvyl Krieger School- Invited Course Lecture - “Science, Economics, and Politics”
March 2010	Chapman University - Economic Science Institute - “Endogenous Group Formation Through ‘Sacrificial’ Costs”
November 2009	University of Lyon - GATE - “The Economics of Betrayal”
November 2009	University of Munich - “The Economics of Betrayal”

### **Conferences**

Participant - Texas Experimental Association Symposium (TExAS), Texas A&M, College Station, Texas, March 2016

“Trust over Risk: An Experiment on Entrepreneurial Risk-Taking” Southern Economic Association Meetings, New Orleans, LA, Nov. 2015

“My Risky Opportunities but Our Investment: An Experiment on Trust-over-risk” – 2015 North American ESA Conference, University of Texas Dallas, Dallas, TX, October 2015

- “‘Nudging’ Risky Decision-Making: How Modifying Information Order Influences Decision-Making Under Risk” – 2014 North American ESA Conference, Florida State University, Fort Lauderdale, FL, October 2014
- “Anxiety and Economic Decision-Making” - Texas Experimental Association Symposium (TExAS), Texas A&M, College Station, Texas, March 2014
- Classical Liberalism in Contemporary Political Philosophy II – The Mercatus Center at George Mason University and the Liberty Fund Colloquium, Arlington, VA, March 2014 (invited participant)
- “The influence of cognitive processing therapy upon remediation of neural social prediction error signaling in PTSD” Society for Neuroscience 2013, San Diego, CA, November 2013
- “Following the Followers: The Dynamics of Risky Preferences and the Decisions of Leaders” 2013 North American ESA Conference, University of California Santa Cruz, CA, October 2013
- “Neural substrates of interpersonal dysfunction in PTSD” 25<sup>th</sup> Annual Symposium of the Central Virginia Chapter of the Society for Neuroscience, Roanoke, VA, March 2013
- “Anxiety, Betrayal Aversion, and the Growth of Interpersonal Trust” North-American Economic Science Association Conference, University of Arizona, Tucson, Nov. 2012
- “Neural substrates of interpersonal dysfunction in PTSD” Society for Neuroscience 2012, New Orleans, LA Nov 2012
- “Neural substrates of interpersonal dysfunction in PTSD” Human Brain Mapping 2012, Beijing, China June 2012
- Experimental Economics, Accounting and Society: A Conference in Memory of John Dickhaut, Chapman University, Orange, Jan. 2012 (Invited Discussant)
- “Post Traumatic Stress Disorder, Trust, and the Brain in Combat Veterans” North-American Economic Science Association Conference, University of Arizona, Tucson, Nov. 2011
- “Betrayal Aversion on The Brain: The Neuroeconomics of Betrayal Aversion” Society for Neuroeconomics Annual Conference, Evanston, Sept. 2011.
- “Public Policy and the Institutions of Liberty” –Liberty Fund Conference, Washington D.C., Sept. 2011 (Invited Participant)
- "What You Don't Know Can't Protect You: Effects of Avoiding Betrayal on Trustee Behavior" Southern Economic Association Meetings, Atlanta, Nov. 2010 (selected to be the advanced graduate student representative from George Mason University)
- “Endogenous Group Formation via Unproductive Costs” North-American Economic Science Association Conference, University of Arizona, Tucson, Nov. 2010
- “Endogenous Group Formation Through ‘Sacrificial’ Costs” Western Economic Association International Annual Conference, Portland, June 2010
- Whitebox Behavioral Science Conference, Yale University, April 2010 (Invited Participant)
- “What You Don't Know Can't Protect You: Effects of Avoiding Betrayal on Trustee Behavior” International Economic Science Association Conference, George Mason University, June 2009
- “Endogenous Group Formation Through ‘Sacrificial’ Costs” Association of the Study of Religion, Economics and Culture, Washington D.C., April 2009
- “What You Don't Know Won't Hurt You: A Laboratory Analysis of Betrayal Aversion” Southern Economic Association Conference November, Washington D.C., Nov. 2008
- “High Stakes Behavior with Low Payoffs: Inducing Preferences with Holt-Laury Gambles” Southern Economic Association Conference November, Washington D.C., Nov. 2008

- “What You Don’t Know Won’t Hurt You: A Laboratory Analysis of Betrayal Aversion”  
International Economic Science Association Conference, Caltech, June 2008
- “High Stakes Behavior with Low Payoffs: Inducing Preferences with Holt-Laury Gambles”  
International Economic Science Association Conference, Caltech, June 2008
- “The Heckman and Rubinstein Mixed-GED Signal: Evidence from the US Prison System”  
Association of Private Enterprise Education Annual Conference, Las Vegas, April 2008

### **Summer Institutes**

- 2011 fMRI Image Acquisition and Analyses Course - The Mind Research Network and the University of New Mexico
- 2010 Summer Institute in Cultural Neuroscience - Center for Culture, Mind, and The Brain - University of Michigan

### **Doctoral Dissertation:**

“The Economics of Betrayal Aversion”

### **Doctoral Committee**

Daniel Houser (chair and major advisor), Omar Al-Ubaydli, Virgil Henry Storr, and Bart Wilson

### **Post-doctoral Mentor**

Brooks King-Casas

### **Teaching Experience**

Baylor University (Fall 2013 – Present)

Principles of Microeconomics (Standard and Honors Sections)  
Behavioral and Experimental Economics (Graduate and Undergraduate Sections)  
Reading Groups (McLane Teammates Scholar Program Spring and Fall 2015)

George Mason University

Spring 2009 Intermediate Microeconomics

Fall 2007 Design and Analysis of Experiments (teaching assistant for Daniel Houser)

Texas A&M University

Spring 2005 Experimental Economics (teaching assistant for Theodore Turocy)

Fall 2004 Intermediate Microeconomics (teaching assistant for Guoqiang Tian)